



Housing “Pirates” and “Poachers” Policy

American Traffic Safety Services Association

2018 Annual Convention & Traffic Expo

January 26-30, 2018 • San Antonio, Texas

When ATSSA secures sleeping rooms at hotels for our convention (commonly referred to as room blocks), we research the properties to make certain that our attendees and exhibitors are adequately accommodated. These room blocks are established to ensure that rooms meet our standards and are offered at a discounted price. ATSSA partners with RHS (ResQuest), the official housing provider for the 2018 Annual Convention & Traffic Expo, to ensure the best experience for our attendees and exhibitors.

Room poaching is a practice carried out by third-party companies that act as travel agencies, wholesalers or destination management companies to solicit attendees and exhibitors for room reservations during our convention. The practice of room poaching makes it more difficult for us to meet our room block commitments and exposes ATSSA to penalties and increased room rates for future conventions.

Often room poachers or housing pirates may misrepresent themselves as ATSSA’s official housing provider and attendees and exhibitors may be contacted by fax, email or phone with offers for cut rate housing. The poacher might inform attendees and exhibitors that the hotel room block is “sold out,” and that if you do not book with them immediately, you may not get a room. Additional deceptive tactics may include:

- Room poachers/pirates may distribute forms or promotional materials that appear to be issued by ATSSA.
- Room poachers/pirates may not deliver on their promises. When attendees or exhibitors arrive at the hotel, reservations are sometimes non-existent or the hotels are not conveniently located.
- Room poachers/pirates may seek to represent themselves as being affiliated with ATSSA by illegally using our name or logo.

Don’t be misled! If you are contacted by anyone asking if you need a room for the ATSSA Annual Convention and Traffic Expo who is not a representative with RHS (ResQuest) please get as much information as you can and pass it along to us.

The safest way to secure your hotel room is directly from the ATSSA website at expo.atssa.com.